


SEAS-NVE, Svinninge, Denmark

# Well-Prepared for Market Changes - Achieving Budget Solution Success with SAP

 We finished implementing SAP BPC for budgeting in less than 12 months, within budget and ahead of schedule. All 77 people with responsibility for budget have adopted the system. I'm really proud that we have a user-satisfaction score of 4,4 out of 5 at the beginning of a whole new strategic approach to planning. Next step is consolidation.

Malene Richter, Head of Controlling, SEAS-NVE

#### Challenges

- Facing a series of strategic changes in the energy sector in connection with sustainable energy sources, liberalization and new technologies
- A lengthy budget process
- Lack of stringency in the business processes and work approaches

#### Benefits

- More flexible management and analysis
- Budget process shortened by four weeks
- More time to analyze and qualify the budget
- More strategic freedom of action and more transparency

#### Solution(s)

- SAP BPC - Budgeting

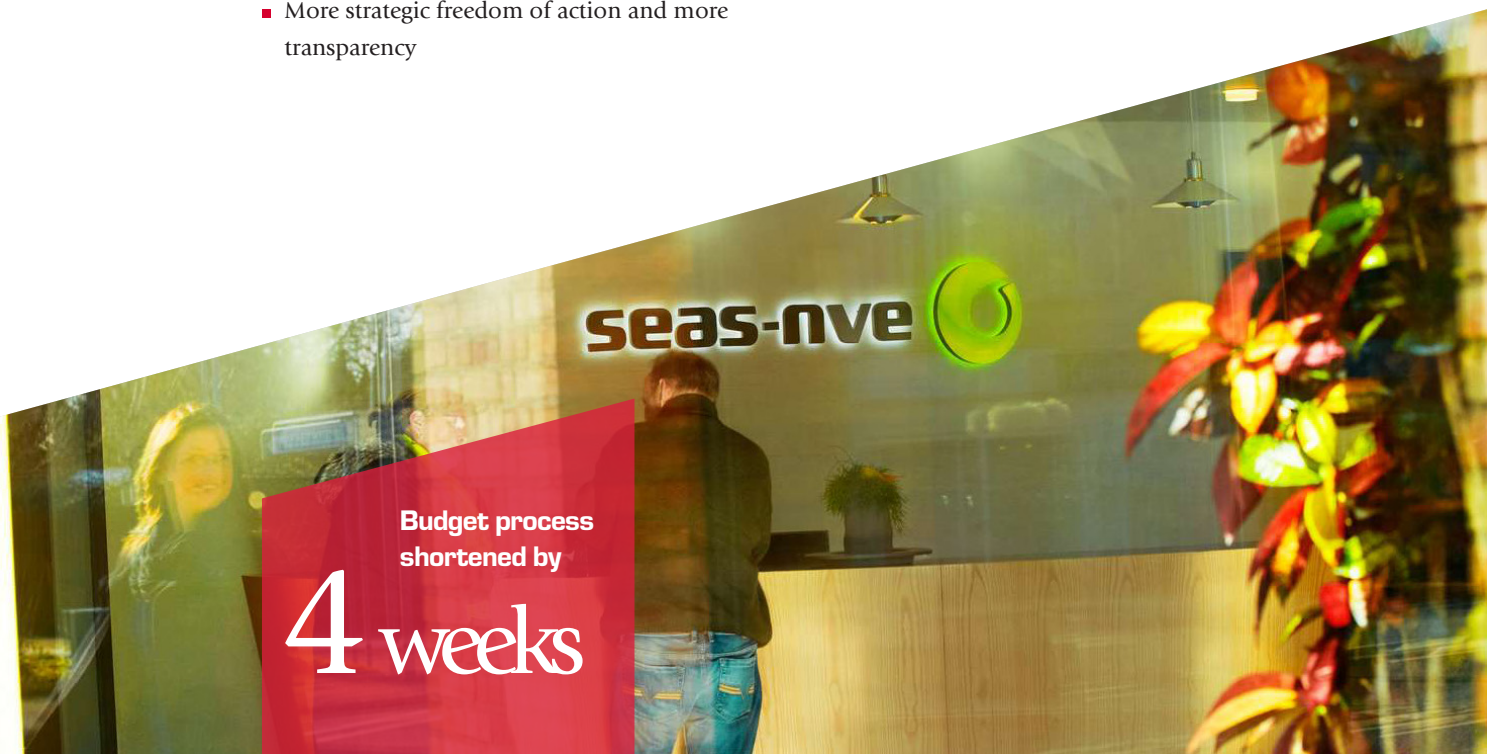
#### Why itelligence?

- Great confidence in the itelligence consultants and their professional competencies
- Great cooperation with the consultants
- The consultants have maintained a user-oriented approach

Budget process  
shortened by

**4** weeks

seas-nve 



Easier and better

15

year forecast

### Market in Change

The entire electricity sector is facing a series of changes in which the key factors are sustainable energy sources, liberalization and new technologies.

“This strategic problem in Danish energy sector is the reason why we are gearing up for more flexible management and analysis with SAP BPC. We want to be able to navigate, simulate and know the financial consequences of external changes and our own initiatives”, says CFO Ole Hillebrandt in SEAS-NVE, Denmark’s largest consumer-owned energy- and fiber network group.

Besides more strategic freedom of action and much more transparency, SAP BPC provides a number of tangible gains. For example, the budget process has been shortened by four weeks, and the controllers get more time to analyze and qualify the content of the budget. In addition, business processes and workflows are now rigorous, and dependency on any one person is reduced in favor of model knowledge incorporated into the system’s structure.

77 people responsible for budget are active users in the system, which is user-friendly like Excel, but “behind the scenes” data is connected intelligently and automatically. This means that SEAS-NVE can base their budget on the activities that drive business much more extensively than before. When an activity is started, they now have a better overview of the use of resources, the costs and the overall financial implications.

The Finance Department in SEAS-NVE has adopted SAP BPC and this means that SEAS-NVE is able to develop reports and make changes to the set-up themselves. One of the many advantages of a structured and well-organized data platform, is that it is now much easier for the Finance Department to

provide management with analyses such as the 15-year forecast. This forecast is based on data analysis and takes into account the company’s strategic plan, legislative requirements for the energy sector and the long-term economic development. Earlier the process was data-heavy and manual, but automation has made it far easier.

### Project Completed Ahead of Schedule and Within Budget

The cooperation between the consultants from itelligence and the SEAS-NVE employees has been fantastic. An agile approach with weekly deliveries and weekly reporting to management has helped avoid any big “hick-ups” in the roll-out, and it has been important to SEAS-NVE that the users adopt the system.

“The consultants from itelligence have maintained the very user-oriented approach to reports and functions. They have emphasized, that the value is in the fact that our colleagues actually know, understand and use the system. In cooperation with the consultants, we have designed the reports and set up the technology. This has enabled us to operate, maintain and develop the system going forward”, says Malene Richter, Head of Controlling at SEAS-NVE.

The implementation of SAP BPC is part of a coherent and ambitious strategy for Corporate Performance Management at SEAS-NVE. The company want to be ready for the large changes facing the energy sector, and transparency and governability will be pivotal for SEAS-NVE’s ability to maneuver.

seas-nve 

Company:  
SEAS-NVE

Industry:  
Energy

Products:  
Supplier of energy and communication services

Number of employees:  
+ 978 (2019)

Turnover:  
7,3 bill. DKK (2019)

Headquarters:  
Svinninge, Danmark

Website:  
[www.seas-nve.dk](http://www.seas-nve.dk)