


Sensus B.V., Roosendaal, Netherlands

# Sensus Cultivates Growth by Standardizing SAP® ERP with it.agriculture

 itelligence has a lot of experience in the food and agricultural sector and knows the best practices of our industry. Thanks to itelligence, we are now much better prepared for future developments, supported by a standard ERP solution that grows with our needs.

Wilfert van Veldhoven, Finance and Control Manager, Sensus (Royal Cosun)

## Challenges

- Eliminate reliance on heavily customized ERP system
- Reduce time and effort required to maintain and modify the ERP solution
- Optimize collaboration and data sharing between suppliers and customers
- Streamline and standardize the purchasing process

## Benefits

- Accelerated processes from purchasing and receipt of goods to invoicing
- Easily adjustable and scalable standard system
- All relevant data integrated into a single comprehensive system
- User-friendly interface, simplifying data exchange between suppliers and customers
- Easier to manage, maintain, and modify than the previous ERP solution

## Solutions

- SAP® ERP
- it.agriculture

## Why itelligence?

- Experience in the agricultural industry and knowledge of the best practices
- Industry-specific ERP template with pre-designed processes to reduce need for customization
- Proven successful project approach



**25%**  
time saved  
in the purchasing process

## Adopting Agricultural Best Practices

Sensus is a Dutch company committed to making the world a little healthier. At its production sites in Roosendaal and Zwolle in the Netherlands, it processes chicory root to extract healthy ingredients such as inulin. As a long-time SAP user, Sensus is fully aware of the capabilities that SAP ERP can offer. However, due to the unique demands of the agricultural industry, considerable customization was required within the system.

For this reason, Sensus contacted itelligence to integrate all its business processes into a single ERP system based on the best practices in the agricultural industry. Wilfert van Veldhoven, Finance and Control Manager at Sensus, explains, "itelligence is on top of the developments in the agricultural sector and develops based on industry-specific standard ERP solutions that can easily grow with our needs. This way, they can help us prepare for future developments in our industry."

## it.agriculture – Sowing Seeds for Success

Using it.agriculture, itelligence's preconfigured ERP template for the agricultural sector, Sensus set out to simplify and standardize its existing ERP solution. This involved integrating a wide range of processes, including contracting, goods receipt, quality assessment, validation, pricing, self-billing, and invoicing. Additionally, all relevant data about cultivation, harvesting, and receipt was consolidated into a comprehensive system.

As a result, Sensus has simplified its exchange of data with suppliers and customers. "This allows us to optimally guide our suppliers to achieve the best harvest results by linking our data with the data of

farmers in a smart way," says Veldhoven. Sensus can now determine the best sowing period, analyze which seed is best for certain soil types, and keep track of what grew last season, for example.

## Planting the Roots for Future Growth

For Sensus, standardization is one of the biggest benefits of it.agriculture. The template offers employees familiar interfaces that support standard processes for plant maintenance, purchasing, and self-billing, while still offering the possibility of flexibly capturing abnormal situations or adding new functionality. Furthermore, the user-friendly interfaces ensure that new employees can quickly and easily start working with the system.

By streamlining the purchasing process from receipt of goods to invoicing, Sensus has reduced the amount of time spent on these tasks by 25 percent. "We can also easily manage this system and are not dependent on those who customized our previous system," says Veldhoven. Sensus was very satisfied with itelligence's role in the project's success. Veldhoven summarizes: "Thanks to itelligence, we now have a system that forms a solid foundation for the further development of our organization."



In the food sector, quality control and supply chain management are very important. With it.agriculture and SAP ERP, we can move toward more simple data exchange.

Wilfert van Veldhoven, Finance and Control Manager, Sensus (Royal Cosun)



**Company:**  
Sensus B.V.

**Industry:**  
Agriculture

**Products:**  
Processing chicory root to produce inulin and oligofructose

**Number of employees:**  
150 (2015)

**Turnover:**  
€72.5 million

**Headquarters:**  
Roosendaal, Netherlands

**Website:**  
[www.inspiredbyinulin.com](http://www.inspiredbyinulin.com)