


Polysan, Nr. Broby, Denmark

# Cloud-Based System Increases Efficiency and Supports Growth Ambitions

 With SAP Business ByDesign, we now have a scalable and future-proof system that allows us to work smarter and more efficiently. From A to Z. This not only gives us full peace of mind – it also helps us grow our business.

Esben Wibholm, Managing Director & CEO, Polysan

## Challenges

- Lack of inventory control.
- Data quality and reliability.
- Manual job tasks very time consuming.
- Alignment of working procedures.

## Achievements and Benefits

- Cloud-based system increasing efficiency.
- Increased transparency.
- Better customer service.
- More time for customers.
- Option to scale the system to meet future needs.
- Peace of mind with no hosting or upgrades.

## Solution

- SAP Business ByDesign.

## Why itelligence

- Wide range of expertise in SAP Business ByDesign implementation.
- Methodology speeds up implementation process and streamlines daily use.



**3-month**  
implementation phase



**20** users  
with access to  
the system

### Family-Held Company Gearing Up for the Future

Back in 1978, Ole Wibholm founded Polysan, a manufacturer of components for the building and agricultural industries. Today, the company is run by his son, Managing Director & CEO Esben Wibholm, who is working hard to take the family-owned company to new heights and meet its ambitious growth strategy.

To do so, one of the key focus areas for Esben and Polysan has been to invest in a new ERP system that enables streamlined business processes throughout the organization. And with SAP Business ByDesign, a complete cloud-based business suite, they now have a system that gets the job done.

### Spend Time on What Really Matters

As a manufacturer, Polysan needs an extensive overview of the different areas of the company. From order placement to production planning. From stock control to shipment.

SAP Business ByDesign provides the overview needed and offers several easy-to-use features and tools that allow employees to work faster and better.

“With SAP Business ByDesign, we can now free up time by automating work processes that used to be very time-intensive,” says Esben. “This is great news. Not only because it helps cut costs, but because it allows us to spend more time on what really matters: our customers.”

### Full Peace of Mind in the Cloud

Before choosing to implement SAP Business ByDesign, Polysan considered a number of other ERP systems on the market. The key was to get a

system that – as a minimum – would lift the production efficiency from the initial reception of goods to the final shipment of customer-ready components.

However, with SAP Business ByDesign, Polysan got more than that. The company now has a system that lifts the entire IT operation across its different work areas.



The system simply ticks all the boxes. This gives me full peace of mind and more energy to focus on our core business.

Esben Wibholm, Managing Director & CEO, Polysan

“We have moved to the cloud with the latest technology. This means we now have a system that allows us to exploit the many benefits of digitalization, which will help us succeed for many years to come,” explains Esben, before continuing:

“The system simply ticks all the boxes. This gives me full peace of mind and more energy to focus on our core business.”

Polysan started working with SAP Business byDesign in December 2018 after a 3-month implementation phase. And while the system is still relatively new, it has already delivered concrete proof that it will help the family-run manufacturer to streamline their daily work and seize future business opportunities.

**POLYSAN**<sup>®</sup>

**Company:**  
Polysan

**Industry:**  
Production

**Products:**  
A wide range of components of the building and agricultural industries made from strong polymer concrete

**Number of employees:**  
20

**Location:**  
Denmark

**Website:**  
[www.polysan.dk](http://www.polysan.dk)